

Contact

To discuss an opportunity or for information, please contact us:

E-mail: asim@valentcapitalpartners.com | **Phone:** (312) 731-8630

Web: www.valentcapitalpartners.com



Overview

Valent Capital Partners is seeking to acquire and manage a single established business with strong growth prospects. We aim to invest in a well-positioned, profitable company in a growing industry with between \$8 and \$30 million in annual revenue. We prefer companies that operate in a growing industry, have a meaningful recurring revenue element, diverse customer base, and low capex requirements.

Financial Criteria

- \$8 to \$30 million annual revenue
- 10%+ operating margin
- 3-year history of profitability
- Low capex / working capital needs

General Criteria

- In stable and growing industry
- Diverse, recurring revenue base
- Owner seeking liquidity or exit
- Based in United States

Intermediaries

Valent Capital Partners recognizes the significant value that business intermediaries bring to private company business owners. We are interested in partnering with motivated intermediaries so that we may create win-win outcomes for both the intermediary and their client in the following ways:

Finders Fees: VCP recognizes the importance that intermediaries and industry experts can have in identifying compelling opportunities and we will always seek to compensate you for your efforts in identifying such an opportunity.

Experienced Team: VCP is not a typical buyout fund. Our team is comprised of successful investors, executives, operators, and entrepreneurs who collectively dedicated to managing and growing the single business that is acquired.

Process Efficiency: We understand the sensitivities surrounding a potential sale and are committed to a discreet process. The capital available from our committed team of investors will ensure an expeditious timeline to close.

Flexibility: VCP will work with the seller to structure a transaction that meets their personal, professional, and estate planning needs.

Valent Capital Partners is a privately-held investment fund backed by an experienced team of investors, operators, executives, and entrepreneurs

We are not a typical private equity fund. We seek to invest in a single high-quality business and plan to devote our team's collective efforts and resources towards the management and growth of that business to preserve and enhance its legacy.

Managing Principal



Asim Aleem has over 12 years of experience across all facets of an M&A transaction, from sourcing through diligence and execution, to working with management teams post-close to build and grow each business.

Asim earned a BS and MS in Accountancy from the University of Illinois and a MBA from the University of Chicago Booth School of Business.