

Overview

Valent Capital Partners understands that deciding to sell your business does not come without significant thought. We seek to partner with a single business owner of a well-positioned, profitable company in a growing industry with between \$8 and \$30 million in annual revenue. Valent Capital Partners would structure a transaction designed to meet the objectives of the owner while seamlessly guiding the business into its next phase of growth.

We take the partnership that a business has with its owner, employees, suppliers, customers, and community very seriously. We provide a differentiated approach, and are driven by integrity and transparency in all that we do.

Our Approach

	 VALENT <small>CAPITAL PARTNERS</small>	PRIVATE EQUITY	STRATEGIC BUYER	INDIVIDUAL INVESTOR
GOALS FOR THE BUSINESS	Sustainable, profitable growth	Short-term financial engineering to maximize returns	Reduce headcount through integration and to achieve synergies	Lifestyle investor with little motivation to invest in growing the business
TIME HORIZON	Patient capital to optimally grow business and based on specific circumstances of stakeholders	Typically 3 to 5 years	Uncertain	Uncertain
CAPITAL SOURCES	Diverse team of proven entrepreneurs, operating executives and investors eager to provide expertise, network and resources along with capital	Institutional investors (e.g., pension funds and endowment funds)	Either public or private company assets	Limited to individual's own capital and bank financing
MANAGEMENT STRUCTURE	Healthy, sustainable, support from broader team of experienced entrepreneurs, operating executives and investors	Involvement is primarily at Board level	Managed at the Business Unit level of acquiring company	Limited to individual's bandwidth
DEAL TERMS	Highly flexible deal terms that achieve the objectives of the seller	Rigid deal terms that are bound by limited partner agreements	Dictated by larger, purchasing corporation	Uncertain, dependent on capital sources



Valent Capital Partners is a privately-held investment fund backed by a committed, experienced team of investors, operators, executives, and entrepreneurs

We are not a typical private equity fund. We seek to invest in a single high quality business and devote our team's collective efforts and resources towards the management and growth of that business to preserve and enhance its legacy.

Why Partner with Us?

Our goal is to invest in a single business with a long-term view, and offer a compelling combination of capital, flexibility, and managerial expertise to preserve what you have built and guide your business into its next phase of growth.

Experienced, Committed Team: VCP has a strong team of executives, business owners, operators and investors who have decades of experience creating growth in businesses. These are the same individuals who will serve in a management capacity and on your company's board post-transaction.

Process Efficiency: We understand the sensitivities surrounding a potential sale and are committed to a discreet process. The capital available from our committed team of investors will ensure an expeditious timeline to close.

Flexibility: VCP will work with you to structure a transaction that meets your personal, professional, and estate planning needs.

Managing Principal



Asim Aleem has over 12 years of experience across all facets of M&A and management, from due diligence and transaction execution, to working with management teams post-close to build and grow each business.

Asim earned a BS and MS in Accountancy from the University of Illinois and a MBA from the University of Chicago Booth School of Business.

To discuss your business or for more information, please contact us:

E-mail: asim@valentcapitalpartners.com | Phone: (312) 731-8630

Web: www.valentcapitalpartners.com